

Telecom Offer and Price Developments – April to June 2025

July 2025

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MALTA COMMUNICATIONS AUTHORITY

Purpose

Focus on changes in product line-up and prices for telecom services in Malta:

- **Reference period** - April to June 2025
- **Mobile telephony** - Introduction/Improvements of discount periods / Improved roaming charges for non-EU countries
- **Fixed broadband** - Introduction of downgrade fee
- **Bundles** - Increase in download and upload speed / Updates to monthly fees / Introduction of 12-month agreements
- **Quoted rates** - inclusive of VAT but exclusive of other taxes or discounts.

Notes:

1. Main reference is to new / changed plans during the quarter, compared to others available to the market for comparative purposes.
2. **Positive** changes considered as **beneficial** to the end-user are in **green text**; those considered as **negative** are in **red text**.
3. New plans launched or updated throughout the review period are indicated in **blue text** under the '*status*' heading in the tables.

Mobile post-paid plans – entry-level residential plans

Post-paid plans - entry-level	Epic Basic	GO Unlimited Local Data	Melita Endless Value
Status since March 2025	Unchanged	Unchanged	Decrease in monthly access fee for month-on-month contracts
24-month contract	€24.99/month With FibreMax Pack - €19.99/month €8.50/month for the first 12 months when obtained with any FibreMax plan	€20.99/month First 6 months : €10.99/month With Home Pack - €15.99/month First 6 months: €5.99/month	€15.99 First 6 months: €9.99
Month-on-month (no contract)	€29.99/month	€25.99/month minimum term of 3 months	€29.99/month €20.99/month First 6 months : €20.99/month €14.99/month
Data allowance			
Local data allowance	Unlimited	Unlimited	Unlimited
EU/UK data allowance	42 GB	80 GB	35 GB Free from contract: 47 GB
International data allowance	Rates apply	Rates apply	USA Roam Like at Home offer extended to December 31 st 2025
Download speed	60 Mbps	Up to 1,024 Mbps	Up to 20 Mbps
Call and SMS allowance			
Malta / EU / UK	Unlimited	With Home Pack - Free unlimited calls for up to 4 chosen GO mobile numbers + Home Pack landline number	Unlimited to local and USA numbers
Optional add-ons			
Calls and SMSs (no roll-over)	100 minutes to any local number + 100 SMS to anyone + 200 MB + 100 incoming calls @ €6.99 daily in selected countries outside EU	Unlimited calls and SMS to all local and Zone 1 numbers @ €11.00 / 60 minutes and 60 SMSs from Malta to all worldwide numbers @ €5.00 / 2GB data to non-EU countries @ €5.00 / GO Secure Net €0.99	USA Roam Like at Home is included until December 31st 2025

Mobile post-paid plans – 60+ plans

Pension plans	Epic	GO
	Over 60s Exclusive Offer	Kartanzjan Pay Monthly Plan
Status since March 2025	Unchanged	Increase in data allowance
Month-on-month	€16.99/month <i>With Fibre Max:</i> €11.99/month €6.49/month for the first 12 months when combining Home Fibre internet with a mobile plan	€20.99/month <i>With Home Pack</i> €18.99/month
Eligibility	Over 60	Over 60
Data		
Local data allowance	12 GB	5GB 15 GB
EU/UK data allowance	12 GB	
Download speed	1,500 Mbps	1,024 Mbps
Voice and SMS		
Calls & SMSs to Malta / EU / UK	Unlimited	Unlimited
International calls & SMSs	No	Unlimited
Rollover of unused data	No	No

Mobile pre-paid plans – residential

- Epic changes to pre-paid plans:
 - May: UK is no longer considered part of the EU category for calls and SMS made by pre-paid subscribers in Malta to UK numbers.
 - May: Switzerland no longer in the €6.99 *Traveller bundle* but included in the **new daily package (*Traveller Lite*) of €0.99, alongside the UK.**
- New customers subscribing to the GO *Play Junior* 24-month plan for the first time between the 12th of June and the 31st of July **get first 12 months of subscription for free**, thereafter paying €9.99 per month. Customers not opting for DDM will remain responsible for the €1 monthly non-DDM charge during the offer period.

Mobile pre-paid plans – residential

- On the 5th of May, Melita revised the roaming tariffs of seven non-EU countries:

Original roaming zone		New roaming zone		Impact
Egypt	Zone 2	Zone 6		Cheaper data rates
Saudi Arabia				
Belize	Zone 4			Cheaper data, SMS and call rates
Samoa				
Singapore				
Vietnam				
Azerbaijan				

Portable internet plans - residential

	GO			Melita	
	10 GB	30 GB	200 GB	MyHotspot	Total Connect
Status since March 2025	Unchanged	Unchanged	Unchanged	Unchanged	Unchanged
24-Month contract	€9.99 per month	€14.99 per month	€25.00 per month	N/A	N/A
12-Month contract	N/A	N/A	N/A	€25.50/month	N/A
Month-to-month	€9.99 per month	€14.99 per month	€25.00 per month	€30.50/month	€10.50/month Free for the first 3 months
Data					
Local data usage cap	10 GB	30 GB	200 GB	400 GB	10 GB
EU data usage cap			+ 30 GB	N/A	N/A
Download speed	210 Mbps	210 Mbps	210 Mbps	50 Mbps	10 Mbps
Upload speed	50 Mbps	50 Mbps	50 Mbps	10 Mbps	5 Mbps
Devices	24- month agreement: TCL MW63KV @ €49	24- month agreement: TCL MW63KV for free		Alcatel Linkzone MW70 & Alcatel LinkHub Home Station Desktop Router for free	Alcatel Linkzone MW70 @ €5/month & Alcatel LinkHub Home Station Desktop Router @ €5/month
	Month-on-month agreement: TCL MW63KV for €79				
Out of bundle charges	Once all data is consumed, the service is suspended until the next month when a new bundle is renewed.			€1/GB	€0.01/MB

Portable internet plans - residential

- Portable internet

	GO	Melita
Status since March 2025	Unchanged	Unchanged
Early termination fee for 24-month agreements	<u>First year of agreement</u> : €200 or the remaining tariff, whichever is the lowest <u>Second year of agreement</u> : €100 or the remaining tariff, whichever is the lowest	€150 or the total remaining monthly tariff fees, whichever is the lowest
Migration to a plan with a lower monthly access fee		N/A

Fixed wireless internet plans – residential

	Epic		GO	
	Plug & Play	Plug & Play Super	400 GB	1000 GB
Status since March 2025	Unchanged	Unchanged	Unchanged	Unchanged
24-Month contract	€26.99/month €13.49/month for the first 12 months of a new subscription	€31.99/month €15.99/month for the first 12 months of a new subscription	€ 27.99/month	€ 30.99/month
Month-to-month	€31.99/month	€36.99/month	€32.99/month + €75 activation fee	€35.99/month + €75 activation fee
Availability	Nationwide	Only in Saint Julians and Sliema	Nationwide	Nationwide
Data				
Data usage cap	400 GB	800 GB	400 GB	1000 GB
Download speed	50 Mbps	80 Mbps	50 Mbps	50 Mbps
Upload speed	15 Mbps	20 Mbps	15 Mbps	15 Mbps
Out of bundle charges	€10/100 GB	€10/100 GB	Not applicable <u>but</u> once the data bundle has been consumed, the service will be suspended until the end of the month	

Fixed wireless internet plans – residential

- Fixed wireless internet
 - Epic's Home Super Internet Only and Office Super Internet plans now include a downgrade fee.** This fee is applicable to committed subscribers who request to switch to a plan with a lower Monthly Access Fee during the committed period. This downgrade fee has been applicable since the 1st of May 2025.

	Epic	GO
Status since March 2025	Introduction of downgrade fee	Unchanged
Early termination fee for 24-month agreements	30% of the monthly access fees (excluding additional fees) * remaining months of the minimum term	<u>First year of agreement</u> : €150 or the remaining tariff, whichever is the lowest <u>Second year of agreement</u> : €75 or the remaining tariff, whichever is the lowest
Migration to a plan with a lower monthly access fee	30% of the difference in monthly access fee * remaining months + €10 administrative fee	N/A

Fixed dual-play bundle plans – entry-level for residential

Dual-Play Plans	Epic	GO
	100 Mbps 300 Mbps	Home Pack - Boost
Status since March 2025	Increase in download and upload speeds	Removal of discount period
24-months	€26.99 €13.49 for the first 12 months	€27.99 Free for the first 3 months
12-month contract	€29.99 €14.99 for the first 2 months	N/A
Month-on-month	N/A	€32.99
Installation fee	€24.99	24 month : Free Month-on-month: One-time fee @ €75
Data		
Download speed	100 Mbps 300 Mbps	300 Mbps
Upload Speed	15 Mbps 30 Mbps	30 Mbps
Fixed telephony		
Fixed telephony allowance	Unlimited fixed calls to all numbers Unlimited mobile calls to Epic numbers Other mobile calls to local numbers @ €0.23/minute	Free unlimited within Home Pack Community Calls to all local fixed numbers @ €0.05/minute Calls to all local mobile numbers @ €0.22/minute

Fixed triple-play bundle plans – Gigabit for residential

Triple-Play Plans	GO		Melita	
	Giga	5 GIG	1000 Mbps	2500 Mbps
Status since March 2025	Unchanged	New	Introduction of/Updates to the discount periods	
24-months	€40.99/month	€99.00/month	€40.99 €25.99 Free for the first 6 months	€45.99 per month
Month-to-month	€45.99/month	€104.00/month	€45.99 €5/month for the first 3 months	€50.99 per month
Installation fee	24 month : Free Month-on-month: One-time fee @ €75		€15	
Availability	N/A	Only in fibre areas	N/A	Depends on the locality
Data				
Download speed	1000 Mbps	5000 Mbps	1000 Mbps	2500 Mbps
Upload Speed	60 Mbps	500 Mbps	60 Mbps	100 Mbps
Fixed telephony				
PPU rates to mobile outside bundle	With Home Pack: Unlimited minutes		Calls to local fixed numbers at €0.05 per minute Calls abroad from €0.10 per minute Calls to local mobile numbers at €0.23 per minute Calls over and above the international minute bundle @ €0.05/minute	
	All local fixed calls at €0.05c per minute All local mobile calls €0.22c per minute			
Pay-TV				
Pay-TV	1 Start TV stream		Starter TV App	
Optional add-ons				
	€5.99/month: Unlimited Local Fixed & Mobile Voice €7.99/month : Unlimited Fixed calls to EU, USA, Canada and Australia €2.32/month: Fixed IP address €5.99/stream & €5.99/pass		Unlimited Fixed and Mobile minutes @ €5/month €3/month: 100 minutes to EU, Australia, Canada, China & USA numbers €10/month: 500 minutes to EU, Australia, Canada, China & USA numbers €7.99/month: Premium Sports	

Fixed bundle plans – termination/migration fees for residential

- The below fees are applicable to residential subscribers.

	Epic		GO	Melita
	24-month agreement	12-month agreement	24-month agreement	24-month agreement
Status since March 2025	Unchanged	Introduction of downgrade fees	Unchanged	Unchanged
Early termination fee for committed consumers	50% of the Monthly Access Fee x remaining months	50% of the Monthly Access Fee x remaining months	First year of agreement: €200 or the remaining tariff, whichever is the lowest Second year of agreement: €100 or the remaining tariff, whichever is the lowest	€150 or the total remaining monthly tariff fees, whichever is the lowest
Migration to a plan with a lower monthly access fee	N/A	(Current monthly access fee – New monthly access fee) × Number of months remaining in the minimum term	N/A	N/A

Fixed dual-play bundle plans – entry-level for business

Triple-Play Plans	Epic	Melita
	100- 300 x 15 30 Mbps	250 x 15 Mbps
Status since March 2025	Increase in download speed & Introduction of discount period	Unchanged
24-months	€43.06 €21.54/month for the first 12 months	€41.29/month
Installation fee	One time fee: €24.99	One time fee: €45
Data		
Download speed	100 Mbps 300 Mbps	250 Mbps
Upload Speed	15 Mbps 30 Mbps	15 Mbps
Fixed telephony		
Fixed telephony allowance	Unlimited to all local fixed numbers Unlimited to Epic mobile and fixed numbers Calls to other local mobile numbers @ €0.23/minute	Unlimited calls to any fixed or mobile number in Malta Calls to abroad from €0.10/minute
PPU rates to mobile outside bundle		
Optional add-ons		
	1 free IP-Dynamic Static IP @ €2/month	Static IP @ €2.36/month

Fixed triple-play bundle plans – Gigabit for business

Triple-Play Plans	GO		Melita	
	Pro	X	1000 x 50 Mbps	1000 x 100 Mbps
Status since March 2025	New	New	Unchanged	Unchanged
24-months	€206.50/month	€706.82/month	€82.59/month	€147.49/month
Data				
Download speed	5 Gbps	8-10 Gbps	1000 Mbps	1000 Mbps
Upload Speed	1 Gbps	2 Gbps	50 Mbps	100 Mbps
Fixed telephony				
Fixed telephony allowance	Unlimited		Unlimited to all local and mobile numbers	
PPU rates to mobile outside bundle	€0.19 per minute (30 sec. increments)		Calls to abroad starting from €0.10/minute	
Pay-TV				
Pay-TV	4 Gold TV Stream	5 Gold TV Stream	NexTV App XL HD + TSN Sports included	
	Sports Stream included			
Optional add-ons				
	Local mobile call add-on @ €10.03		Static IP @ €2.36	

Fixed bundle plans – other aspects

- **Residential Plans**

- Epic has **extended its *Home Internet Offer* to the 31st of December 2025**. Customers who subscribe to an eligible **12-month plan receive 50% off for the first 2 months**, while those on a 24-month plan get 50% off for the first 12 months. The offer also includes €5 off the selected mobile plan and free fixed telephony, provided that payment is made via direct debit.

- **Business Plans**

- Epic introduced **a 50% discount for business consumers on the 500 x 50 Mbps and 1000 x 100 Mbps plans** during the first 12 months of the contract.
- Existing GO *Business Infinity Small* subscribers were migrated to the *Business Infinity Value* plan, which now offers download speeds of 300 Mbps and upload speeds of 30 Mbps. **The monthly fee for the unified plan was also reduced from €47.20 to €44.84.**

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