

Price developments for November 2018

As at 30th November 2018

- This publication outlines price developments for electronic communications in November 2018.
- Main items of this publication:
 - ✓ new plans and bundle add-ons;
 - ✓ changes to existing offers and services; and
 - ✓ comparison between plans and offers of different service providers.
- This document is not intended to provide an exhaustive description of the plans that are mentioned. More information can be retrieved from the website of local service providers (also refer to links in Slide 18).
- All figures quoted in this presentation include VAT but exclude excise tax.

ETF	Early termination fee
On-net	SMS/calls terminating on the same network
Off-net	SMS/calls terminating on a different network
FTF	fixed-to-fixed
FTM	fixed-to-mobile
FTI	fixed-to-international
MTF	mobile-to-fixed
MTM	mobile-to-mobile
MTI	mobile-to-international
T&Cs	terms and conditions
PPU	pay per use
Outside bundle rates	rate per Mb / per minute / per SMS when exceeding monthly allowance

Outline of contents

- GO New 'Pay As You GO' line-up (slide 4)
- GO Launch of 'Smart Plus' Hybrid Plan (Slide 5)
- Melita Launch of 'Flow1' Hybrid Plan (Slide 6)
- GO Launch of 'GO Connect' devices (slide 7)
- GO 'Starter Jack' joins home-pack line-up (slide 8)
- GO Launch of pay-TV line-up for businesses (slide 9)
- GO Launch of 'Business Infinity' line-up for businesses (slide 10)
- GO New limited time offers (slide 11)

- GO's newly introduced 'Smart' line-up will be replacing the 'Smart Start', 'Smart Talk' and 'Smart Data'.
- End-users can now opt for a weekly plan or a 4-week plan.

Pay As You GO 'Smart' plans	Smart Weekly	Smart
Required top-up	€4.00 per week	€12.00 every 4 weeks
Data allowance – local and EU roaming	1GB	2GB
Minute allowances	Unlimited calls to all GO mobile and fixed numbers + 30 minutes to all other local numbers	Unlimited calls to all GO mobile and fixed numbers + 60 minutes to all other local & EU numbers
SMS allowances	Unlimited to any network	Unlimited to any network
Outside bundle rates: per minute / per Mb / per SMS		
On-net/off-net calls	€0.25	
Data (MB)	€2.00 per 100MB	

‘Smart Plus’ plan launched by GO
effective as at November 2018

- A new hybrid plan entitled ‘Smart Plus’ launched by GO, subject to a minimum 3-month agreement. The ‘Smart Talk+’ and the ‘Smart Data+’ plans are not being advertised.

‘Smart Plus’ Hybrid Plan	<i>Smart Plus</i>
Monthly access fee	€15.00
Data allowance – local and EU roaming	3GB
Minute allowances	Unlimited calls to all GO mobile and fixed numbers + 100 minutes to all other local numbers
SMS allowances	Unlimited to any network
Outside bundle rates: per minute / per Mb / per SMS	
On-net/off-net calls	€0.15
Data (MB)	€2.00 per 100MB

- Melita adds the ‘Flow1’ plan to its hybrid line-up, alongside the current ‘Flow3’ plan.

‘Flow’ Hybrid Plans	Flow1	Flow3
Monthly access fee (24-month agreement)	€10.00	€12.00
Monthly access fee (month-on-month)	€20.00	€22.00
General allowance	100 units where 1 unit = 10MB or a 1 minute call	300 units where 1 unit = 10MB or a 1 minute call
Data allowance – local and EU roaming	Not applicable	
Other data allowance	20GB Melita Wifi	20GB Melita Wifi
Minute allowances	Unlimited calls to all Melita fixed and mobile numbers	Unlimited calls to all Melita fixed and mobile numbers
SMS allowances	Unlimited to any network	Unlimited to any network
Outside bundle rates: per minute / per Mb / per SMS		
Calls - MTF off-net	€0.15	€0.15
Calls - MTM off-net	€0.15	€0.15
Data (per MB)	€0.004	€0.004

- Newly launched tracking services by GO, giving end-users the possibility to get the 'GO Connect Kids' and/or the 'GO Connect Pets' devices. GO says that these devices would serve to help parents, guardians and pet owners to keep track of children and pets.

GO's Connect Devices	GO Connect Kids	GO Connect Pets
Device fee - standalone (one-time)	€99.99	€79.99
Device fee - with home pack or Freedom plans (one-time)	€29.99	€19.99
Device features		
GPS tracking	Available	Available
Calls	Available	Not available
SMS messaging	Available	Not available
Monthly allowances		
Calls	Unlimited calls to all GO numbers + 30 minutes to any other local and EU numbers	Not applicable
SMS	Unlimited SMS to all GO numbers + 30 SMS to all other local and EU numbers	Not applicable
Outside bundle rates		
Calls	€0.15 per minute	Not applicable
SMS	€0.15 per SMS	Not applicable

'Starter Jack' Home-Pack plan launched by GO effective as at November 2018

- GO's home-pack line-up now includes the 'Starter Jack' plan. This plan features a 100Mbps fixed broadband connection and fixed telephony but not pay-TV. 100Mbps connection not available nationwide but in areas where fibre is available. Lower speeds elsewhere.

Home Packs	Starter Jack	Entertainment Queen	Speed King
Monthly access fee (24-month agreement)	€25.00	€40.00	€45.00
Monthly access fee (month-on-month)	€30.00	Not applicable	
Installation fee	Free	Free	
Fixed broadband			
In fibre areas	100Mbps	100Mbps	200Mbps
Upload speed	10Mbps	10Mbps	20Mbps
Download limit	Unlimited	Unlimited	Unlimited
Pay-TV			
First 3 months of subscription	Not applicable	130+ TV channels	130+ TV channels
SD channels	Not applicable	90+	20+
HD channels	Not applicable	20	4
Fixed telephony allowances / standard rates			
On-net FTF	Unlimited	Unlimited	
Off-net FTF	€0.035 per minute	€0.035 per minute	
On-net FTM	Unlimited	Unlimited	
Off-net FTM	€0.18 per minute	€0.18 per minute	

New pay-TV line-up for businesses by GO effective as at November 2018

- GO launches new pay-TV plans for businesses on the IPTV brand. This which replaces the previous interactive and DTTV brand. Plans on the latter brand are no longer offered.

Pay-TV line-up for Businesses	IPTV Silver	IPTV Gold
Monthly access fee (24 month agreement)	€20.00	€25.00
Monthly access fee (month-on-month)	n/a	n/a
Monthly access fee for each additional outlet	€8.50	€8.50
Digital TV channels	90+	100+
HD TV channels (add-on)	8	13
Catch-up; Pause, Rewind & Record; Restart Programme	Available	Available
Installation fee - main Outlet	€50.85	€50.85
Installation fee- additional Outlet	€25.42 per outlet	
Optional add-ons and monthly fee		
HD content	€5.00	
GO Stars (24-month agreement)	€10.00	
GO Sports (24-month agreement)	€12.00	
GO Sports (No commitment)	€35.00	

Launch of new 'Business Infinity' bundles by GO effective as at November 2018

- New triple-play plans offered to businesses by GO's, featuring 75Mbps fixed broadband, fixed telephony connection and pay-TV. Lower access fees apply in case marketed download speeds are not met in certain locations.

Business Infinity	Infinity 75	Infinity 300	Infinity 1000	Infinity 1000
Monthly access fee (24-month agreement)	€35.00	€50.00	€150.00	€599.00
Monthly access fee (If download speed at location less than 45Mbps)	€25.00	Not applicable		
Installation fee	Free			
Fixed broadband				
In fibre areas	75Mbps	300Mbps	1000Mbps	1000Mbps
Upload speed	10Mbps	10Mbps	50Mbps	500Mbps
Pay-TV				
IPTV 'Gold Interactive'	Additional €13.00 per month	Included	Included	Included
HD content add-on	€5.00 per month			
GO stars add-on	€10.00 per month			
TSN Sports add-on	€5.00 per month	Included	Included	Included
Additional set-top box	€8.50 per month			
Fixed telephony allowances / standard rates / outside bundle rates				
On-net/Off-net FTF	Unlimited			
On-net/Off-net FTM	€0.19 per minute OR €10.00 per month for unlimited fixed-to-mobile calls.		€0.19 per minute OR €8.50 per month for unlimited fixed-to-mobile calls.	

- New subscribers to GO’s ‘Entertainment Queen’ or ‘Speed King’ home packs will benefit from a 50% reduction on their monthly access fees for the first 6 months of their contract agreement. Monthly access fees for these plans are as follows:

Home Packs	Entertainment Queen	Speed King
Standard monthly access fee (24-month agreement)	€40.00	€45.00
Monthly access fee (first 6 months of contract)	€20.00	€22.50

- New subscribers to GO’s ‘Entertainment Queen’ or ‘Speed King’ Home Pack plans can also opt-in to get GO Stars and GO Box sets for free in the first 6 months of subscription. At the lapse of the offer period, an additional €7.99 standard monthly access fee would be incurred for the GO Stars and GO Box set combo. End-users must contact GO if they wish to remove this add-on.
- The ‘Data Boom’ offer launched by GO allows end-users to get double their standard monthly mobile data allowances at the start of every monthly cycle. Eligibility for this offer is restricted to subscribers joining a ‘Home pack’ community when they are subscribed to the eligible mobile tariff plans.

Comparison – entry-level pre-paid mobile plans effective as at November 2018

Entry-level mobile telephony pre-paid plans	Pay As You GO 'Smart' by GO	'Tentastic' top-up by Melita	'Mix' top-up by Vodafone Malta
	Smart	Tentastic 600MB	MIX 500
Required top-up	€12.00 every 4 weeks	€10.00 every 30 days	€10.00 every 4 weeks (€2.00 kept on account as credit)
Data allowance – local and EU roaming	2GB	100MB	Not applicable
General allowances	Unlimited calls to all GO mobile and fixed numbers + 60 minutes to all other local & EU numbers + unlimited SMSs to any network	Not applicable	500 units; 1 unit = 1MB/ 1 SMS/ 1 minute call
Other allowances	Not applicable	10GB Melita WiFi	Additional 100 units when topping up through Vodafone app.
Outside bundle rates: per minute / per Mb / per SMS			
On-net/off-net calls	€0.25	€0.10	€0.25
On-net/off-net SMS	€0.05	€0.01	€0.05
Rate per MB consumed	€2.00 per 100MB	€0.10 per MB	€2.00 per 100MB

Comparison – entry-level hybrid mobile plans effective as at November 2018

Mobile telephony hybrid plans	GO	Melita
	Smart Plus	Flow1
Monthly access fee (24-month agreement)	Not applicable	€10.00
Monthly access fee (month-on-month)	€15.00	€20.00
General allowances	Not applicable	100 units; 1 unit = 10MB or a 1 minute call
Data allowance – local and EU roaming	3GB	Not applicable
Other daallowances	Not applicable	20GB Melita Wifi
Minute allowances	Unlimited calls to all GO mobile and fixed numbers + 100 minutes to all other local numbers	Unlimited calls to all Melita fixed and mobile numbers
SMS allowances	Unlimited to any network	Unlimited to any network
Outside bundle rates: per minute / per Mb / per SMS		
Calls MTF off-net	€0.15	€0.15
Calls MTM off-net	€0.15	€0.15
Data (MB)	€2.00 per 100MB	€0.004

Comparison - entry-level residential bundles effective as at November 2018

Entry-level dual-play plans for residential users	GO	Melita	Vodafone
	Starter Jack	Internet Fibre Power 50Mbps	Home Internet & Telephone
Monthly access fee (24-month agreement)	€25.00	€30.00	€45.00 (Non-Vodafone customers) €35.00 (Vodafone on pre-paid plans) €30.00 (Vodafone on post-paid plans)
Monthly access fee (12-month agreement)	Not applicable	Not applicable	Additional €5.00
Monthly access fee (month-on-month)	€30.00	€40.00	Not applicable
Fixed broadband			
Download speed	100Mbps (in fibre areas)	50Mbps	30Mbps
Upload speed	10Mbps	3Mbps	15Mbps
Fixed telephony allowances / standard rates			
On-net FTF	Unlimited	Unlimited	Unlimited
Off-net FTF	€0.035 per minute	Unlimited	Unlimited
On-net FTM	Unlimited	€0.23 per minute	Unlimited
Off-net FTM	€0.18 per minute	€0.23 per minute	€0.23 per minute

Comparison – entry-level business pay-TV plans effective as at November 2018

Entry-level pay-TV plans for business users	GO	Melita
	Business Silver Interactive	Business TV 'Starter' NexTV
Monthly access fee – 24 month access fee	€20.00	€9.99
Monthly access fee – no contract agreement	n/a	€19.99
Monthly fee for each additional outlet	€8.50	€2.99
Digital TV channels	90+	20+
HD TV channels (add-on)	8	13
Interactive features: Catch-up; Pause, Rewind & Record; Restart Programme	Available	Available
Additional fees for add-ons		
HD content add-on	€5.00	Not applicable
Installation fees		
Main outlet	€50.85	€25.00
Additional outlet	€25.42	€15.00

Comparison - entry-level business bundles effective as at November 2018

Entry-level bundles for businesses	GO	Melita	Vodafone
	Infinity 75	Business Flexi Duo	Office Internet & Telephone
Monthly access fee (24-month agreement)	€35.00	€35.00	€45.00 (Non-Vodafone customers) €35.00 (Vodafone on pre-paid plans) €30.00 (Vodafone on post-paid plans)
Monthly access fee (12-month agreement)	Not applicable	Not applicable	Additional €5.00
Monthly access fee (month-on-month)	Not applicable	€45.00	Not applicable
Fixed broadband			
Download speed	75Mbps	60Mbps	30Mbps
Upload speed	10Mbps	5Mbps	15Mbps
Download limit	Unlimited	Unlimited	350GB
Fixed telephony allowances / standard rates / outside bundle rates			
On-net FTF	Unlimited	Unlimited	Unlimited
Off-net FTF		€0.03 per minute	Unlimited
On-net FTM	€0.19 per minute OR €10.00 per month for unlimited fixed-to-mobile calls.	€0.03	Unlimited
Off-net FTM		€0.12 per minute	€0.23 per minute



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- GO 'Pay As You GO' plans: <https://www.go.com.mt/personal/mobile/plans/pay-as-you-go>
- GO 'Smart Plus' plan: <https://www.go.com.mt/smart-plans>
- Melita 'Flow' Plans: https://www.melita.com/mobile_category/hybrid-plans/
- GO 'Connect' devices: <https://www.go.com.mt/connect>
- GO 'home packs': <https://homepack.go.com.mt/>
- GO pay-TV line-up for businesses: www.go.com.mt/business/self-employed/tv/packages
- Business Infinity line-up: <https://www.go.com.mt/business/self-employed/packs/duo-pack>

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