

#### Price developments for May 2019

As at 31st May 2019

- This publication outlines price developments for electronic communications in May 2019.
- Main items of this publication:
  - ✓ changes to existing offers and services; and
  - ✓ comparison between plans and offers of different service providers.
- This document is not intended to provide an exhaustive description of the plans that are mentioned. More information can be retrieved from the website of local service providers (also refer to links in Slide 8).
- All price figures quoted in this presentation include VAT but exclude excise tax.



#### **Abbreviations**

ETF Early termination fee

On-net SMS/calls terminating on the same network SMS/calls terminating on a different network

FTF fixed-to-fixed

FTM fixed-to-mobile

FTI fixed-to-international

MTF mobile-to-fixed

MTM mobile-to-mobile

MTI mobile-to-international

T&Cs terms and conditions

PPU pay per use

Outside bundle rates rate per Mb / per minute / per SMS when exceeding

monthly allowance



#### **Outline of contents**

Vodafone GO

'Shake' line-up updated by Vodafone (Slide 4) Launch of new 'Home packs' by GO (Slide 5)



### 'REMIX' line-up updated by Vodafone effective as at May 2019

- Vodafone 'Remix Alpha' carries a lower monthly top-up fee of €15.00 instead of €20.00. Top-up fee for the 'Remix Beta' remains unchanged.
- 'Remix Alpha' now features a 10GB monthly data allowances up from 6GB. Meanwhile, the 'Remix Beta' which previously had no data bundle will now come with 4GB.
- The 'Remix Beta' will no longer come with €4.00 monthly credit on account, whilst the 'Remix Alpha' will come with €1.00 credit down from €6.00
- End-users can use their credit on account to purchase data bundle add-ons, make calls & send SMS once all units are consumed.

Vodafone REMIX pre-paid plans	Remix Beta	Remix Alpha		
Eligibility	Under 25 years of age			
Required top-up (every 4 weeks)	€10.00	€15.00		
Credit on account	Not applicable	€1.00		
Data allowance	4GB	10GB		
General allowance	600 units; Where 1 unit = 1 SMS / 1 minute call / 1MB of data	2000 units; Where 1 unit = 1 SMS / 1 minute call / 1MB of data		
roll-over	Yes, any unconsumed units or credit on account will roll-over to the following top-up			
Voice minute / SMS allowances	Not applicable			
Outside bundle rates (once MIX units are consumed)				
Data	€0.99 for 200MB/€5.00 for 500MB/€0.50 for 1GB (through shake app, up to 4GB)			
Voice call - any network	€0.25 per minute			
SMSs - any network	€0.05 per SMS			



### New 'Home packs' launched by GO effective as at May 2019

- GO launches new 'Turbo', 'Super' and 'Giga' home packs. Consumers that live in areas where fibre connectivity is not available may only opt for the 'Turbo' home pack.
- All plans include a fixed broadband connection and a land line. Consumers may also opt to add a mobile telephony plan and a pay-tv plan.

GO Home Packs	Turbo		Super	Giga	
Package Availability	Nationwide		Fibre areas only		
Monthly access fee	Fibre area	Non-fibre area	€35.00	€55.00	
(24-month agreement)	€28.99	€25.00	€33.00	€55.00	
Monthly access fee	€33.99	€30.00	€40.00	€60.00	
(month-on-month)	€33.99	€50.00	<del>€4</del> 0.00	€00.00	
		Fixed broadband			
Download Speed/Upload	100Mbps/15Mbps		300Mbps/20Mbps	1000Mbps/20Mbps	
Speed (in fibre areas)			3001/16/03/201/16/03	10001/18/201/18/5	
Download Speed/Upload	70Mbps/15Mbps		Not applicable		
Speed (in non-fibre areas)		o, 101 10pc			
Download limit	Unlimited				
		Fixed telephony			
On-net FTF / Off-net FTF	€0.05 per minute				
On-net FTM/ off-net FTM	€0.22 per minute				
Optional: Pay-TV					
Pay-TV	Start Interactive plan @ €5.00 (20 Channels / 4 HD Channels)				
Additional TVs	+€5.00 per additional TV (up to 4 TVs)				
Movies and Series Pass	+€6.00 (Includes Fox, Fox Life, GO Stars, GO Box sets)			Box sets)	
Movies and Selles Fass		[€10.0	[€10.00 month-on-month]		
Sports Pass	+€6.00 (+8 sports channels) [€10.00 month-on-month]				
Entertainment Pass	+€6.00 (+70 channels) [€10.00 month-on-month]				



# **Comparison - youth plans** effective as at May 2019

Plans/add-on	GO 'Youth' plans		Vodafone 'Remix Shake' Plans			
bundles	DIS	DAT	Remix Beta	Remix Alpha		
Eligibility	27 years old or younger		less than 25 years of age			
Required top-up (every 4 weeks)	€8.00	€12.00	€10.00	€15.00		
Credit on account	Not applicable		Not applicable	€1.00		
Data allowance	2GB	8GB	4GB	10GB		
General allowance	n/a		600 Mix units; 1 unit = 1 SMS/ 1 minute Call / 1MB of data	2000 Mix units; 1 unit = 1 SMS/ 1 minute Call / 1MB of data		
Minute allowances	100 minutes to any 200 minutes to any local & EU network local & EU network		Not applicable			
SMS allowances	Unlimited to any network		Not applicable			
	Outside bundle rates: per minute / per Mb / per SMS					
On-net / off-net calls	€0.25		€0.025			
On-net / off-net SMSs	€0.02		€0.02			
Rate per Mb consumed	€0.10		€2.00 per 100MB			
Data add-on bundles	n/a		1GB at €0.50 (For a maximum of 4GB every 28 days)			



## Comparison – entry-level home bundles effective as at May 2019

Bundles	G	0	Melita	Vodafone		
Entry-level (24-month agreement)	Turbo		Flexi Bundle	Home Internet and Telephone Bundle		
	Fibre area	Non-fibre areas		€45.00 for non-Vodafone		
Monthly access fee	€28.99	€25.00	€32.99	Customers €35.00 for customers subscribed to a Vodafone top- up plan €30.00 for customers subscribed to a Vodafone Red plan		
Installation fee	Free		€15.00	Free		
	Fixed broadband					
Download Speed	100Mbps	Up to 70Mbps	250Mbps	30Mbps		
Upload Speed	15Mbps		15Mbps	15Mbps		
Download limit	Unlimited			350GB		
		Fixed telepho	ny			
On-net FTF / Off-net FTF	€0.05 per minute		€0.05 per minute	Unlimited		
On-net FTM/ off-net FTM	€0.22 per minute		€0.23 per minute	Unlimited/€0.23 per minute		
Unlimited calls to fixed numbers	Not applicable		+€3.00	Net applicable		
Unlimited calls to all land and mobile numbers	+€4.00		+€8.00	Not applicable		
Pay-TV						
Pay-TV	Optional (Start Interactive plan @ €5.00)		Starter NexTV included	Not applicable		
channels	20 channels		20 channels	посаррисавіе		
HD channels	4 HD		9 HD			





- Vodafone's 'Shake' plans: <a href="https://www.vodafone.com.mt/shake">https://www.vodafone.com.mt/shake</a>
- GO 'Dis and Dat' plans: <a href="https://www.go.com.mt/play">https://www.go.com.mt/play</a>
- GO's 'Home packs' plans: <a href="https://www.go.com.mt/homepack">https://www.go.com.mt/homepack</a>
- Melita's 'Flexi bundle' plans: <a href="https://www.melita.com/bundle\_category/flexi/">https://www.melita.com/bundle\_category/flexi/</a>
- Vodafone's 'Home Internet and Telephony' plans: <a href="https://www.vodafone.com.mt/home-internet">https://www.vodafone.com.mt/home-internet</a>





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