

Price developments for February 2019

As at 28th February 2019

- This publication outlines price developments for electronic communications in February 2019.
- Main items of this publication:
 - ✓ changes to existing offers and services; and
 - ✓ comparison between plans and offers of different service providers.
- This document is not intended to provide an exhaustive description of the plans that are mentioned. More information can be retrieved from the website of local service providers (also refer to links in Slide 9).
- All figures quoted in this presentation include VAT but exclude excise tax.



Abbreviations

ETF Early termination fee

On-net SMS/calls terminating on the same network SMS/calls terminating on a different network

FTF fixed-to-fixed

FTM fixed-to-mobile

FTI fixed-to-international

MTF mobile-to-fixed

MTM mobile-to-mobile

MTI mobile-to-international

T&Cs terms and conditions

PPU pay per use

Outside bundle rates rate per Mb / per minute / per SMS when exceeding

monthly allowance



Outline of contents

GO Vodafone Malta Update of 'Pay As You GO' mobile pre-paid line-up (Slide 4) Update of 'Red' Business mobile post-paid line-up (Slide 5)



New 'Pay As You Go' mobile pre-paid plans launched by GO effective as at February 2019

- New 'Smart' plans launched under GO's 'Pay As You GO' pre-paid line-up.
- GO's new 'Smart' line-up now consists of 4 new plans. The entry-level 'Smart One' is available to consumers at a fee of €5.00 every 4 weeks.
- The previous 'Smart' line-up, the 'Smart Weekly' and the 'Smart' plans are no longer being advertised.

| Pay As You GO 'Smart' plans (SIM only) | Smart One | Smart Two | Smart Three | Smart Four |
|--|--|--|---------------------------------------|---|
| Required top-up (Every 4 weeks) | €5.00 | €10.00 | €16.00 | €35.00 |
| Data allowance | 250MB | 2GB | 4GB | 6GB |
| Voice minute allowance | 100 minutes to any local or EU number | 100 minutes to any local or EU number | 200 minutes to any local or EU number | Unlimited minutes to any local or EU number |
| SMS allowance | 100 SMS to any local or EU number | 100 SMS to any local or EU number | 200 SMS to any local or EU number | Unlimited SMS to any local or EU number |
| Outside bundle rates | | | | |
| Data (MB) | €2.00 per 100MB | | | |
| Calls to local numbers | €0.25 per minute | | | Not applicable |
| Calls to zone 1 numbers | €0.70 per minute | | | Not applicable |
| SMS to all local numbers | €0.05 per SMS | | | Not applicable |
| SMS to Zone 1 EU | €0.23 per SMS | | | Not applicable |



'Red Business' mobile post-paid plans updated by Vodafone effective as at February 2019

- Vodafone's entry-level 'Red Business' line-up now with improved data allowances.
- Monthly access fees for all Red plans remain unchanged.

| 'Red' post-paid plans (SIM only) | Red Business Data | Red Business Calls | Red Business Ultimate | Red Business Extreme |
|---|---|---|--|--|
| Monthly access fee (24-month contract term) | €38.00 | €38.00 | €60.00 | €95.00 |
| Data allowance | 8GB | 4GB | 12GB | 30GB |
| Voice minute allowance | Unlimited on-net minutes + 100 minutes to all local and EU numbers | Unlimited calls to all local and EU numbers | | |
| SMS allowance | Unlimited on-net SMSs + 100 SMSs to local & EU numbers from Malta & the EU | Unlimited SMS to all local and EU numbers | | |
| Additional voice minute allowances | 100 minutes & SMSs to Australia,Canada, Turkey & USA | Not applicable | 100 minutes & SMSs to international non-EU numbers zones 2 & 3 | 240 minutes & SMSs to international non-EU numbers zones 2 & 3 |
| Outside bundle rates | | | | |
| Data (MB) | €5.00 per 500MB | | | |
| Calls | €0.25 per 1 minute call | | | |
| SMS | €0.05 per SMS | | | |
| Add-ons Add-ons | | | | |
| Minute add-ons | 100 minutes @ €10.00/200 minutes @ €18.00/300 minutes @ €25.00 (applicable only for Red Business Data) | | | |
| Data add-ons | 2GB @ €12.00/ 3GB @ €15.00 | | | |



Comparison – entry-level pre-paid mobile plans effective as at February 2019

| Entry-level mobile pre-paid plans | 'Smart One' GO | 'Tentastic' Melita | 'Mix 500' Vodafone Malta | | |
|---|---|-----------------------|--|--|--|
| Required top- up | €5.00 every 4 weeks | €10.00 every 30 days | €10.00 every 4 weeks (€2.00 kept on account as credit) | | |
| Data allowance – local and EU roaming | 250MB | 600MB | Not applicable | | |
| General allowances | 100 minutes and 100 SMS to all local and EU numbers | Not applicable | 500 units; 1 unit = 1MB/ 1 SMS/ 1 minute call | | |
| Other allowances | Not applicable | 10GB Melita WiFi | Additional 100 units when topping up through Vodafone app. | | |
| Outside bundle rates: per minute / per MB / per SMS | | | | | |
| On-net/off-net calls | €0.25 | €0.10 | €0.25 | | |
| On-net/off-net SMS | €0.05 | €0.01 | €0.05 | | |
| Rate per MB consumed | €2.00 per 100MB | €0.10 per MB | €2.00 per 100MB | | |



Comparison – entry-level business post-paid mobile plans effective as at December 2018

ensuring connectivity

| Entry-level post-paid mobile plans for | 'Business Infinity Mobile' GO | 'Business Big Data' Melita | 'RED Business' Vodafone Malta | | |
|---|--|---|--|---|--|
| businesses – SIM only | Mobile 1 | Big Data 5 | Red Business Calls | Red Business Data | |
| Monthly Access fee (24-month agreement) | €39.00 | €30.00 | €38.00 | | |
| Data allowance – local and EU roaming | 7GB | 5GB | 4GB | 8GB | |
| Additional data allowances | Not applicable | 50GB Melita Wifi | Not applicable | | |
| Voice minute allowance | Unlimited calls to all local and EU numbers | Unlimited calls to all local numbers and anywhere in the EU | Unlimited calls to all local and EU numbers | Unlimited calls to all local Vodafone numbers + 100 minutes to all other EU numbers | |
| SMS allowance | Unlimited SMS to all local and EU numbers | Unlimited SMS to all local numbers and anywhere in the EU | Unlimited SMS to all local and EU numbers | Unlimited SMS to all local Vodafone numbers + 100 SMS to all other EU numbers | |
| Additional call / SMS allowances | Not applicable | 100 minutes and 100 SMS to group 1 countries | 100 minutes & SMSs to Australia, Canada, Turkey & USA | Not applicable | |
| Outside bundle rates: per minute / per Mb / per SMS | | | | | |
| On-net/off-net calls | Not applicable | Not applicable | Not applicable | €0.25 | |
| On-net/off-net SMS | Not applicable | Not applicable | Not applicable | €0.05 | |
| Mobile data | €5.00 per 500MB | €5.00 per 1GB | €5.00 per 500MB | | |



END





- Vodafone 'Red business' plans: https://www.vodafone.com.mt/redbusinessplans
- GO 'Pay As You GO' plans: https://www.go.com.mt/personal/mobile/plans/pay-as-you-go





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