

Price developments for August 2019 As at 30th August 2019

- This publication outlines price developments for electronic communications in August 2019.
- Main items of this publication:
 - \checkmark changes to existing offers and services; and
 - ✓ comparison between plans and offers of different service providers.
- This document is not intended to provide an exhaustive description of the plans that are mentioned. More information can be retrieved from the website of local service providers (also refer to links in Slide 10).
- All price figures quoted in this presentation include VAT but exclude excise tax.
- Only products advertised on operators' websites are listed in this snapshot. Operators may offer other plans on which information is only available in the general terms and conditions.



Abbreviations

ETF On-net Off-net FTF FTM FTI MTF MTF MTM MTI T&Cs PPU Outside bundle rates

Early termination fee SMS/calls terminating on the same network SMS/calls terminating on a different network fixed-to-fixed fixed-to-mobile fixed-to-international mobile-to-fixed mobile-to-mobile mobile-to-international terms and conditions pay per use rate per Mb / per minute / per SMS when exceeding monthly allowance



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Vodafone Launch of new fixed broadband line-up for residents (Slide 1)Vodafone Launch of new fixed broadband line-up for businesses (Slide 2)Vodafone Wireless fixed broadband packages updated (Slide 3)



New fixed broadband line-up for residents launched by Vodafone effective as at August 2019

- New dual-play line-up being offered by Vodafone Malta for residents; Plans come with a minimum download speed of 100Mbps and a fixed telephony connection with unlimited on-net calls.
- The plans listed below are only available in areas where fibre is available.

Vodafone Malta fixed broadband fibre plans	August 2019			
	100Mbps	300Mbps	1000Mbps	
Monthly access fee – 24-month agreement	€24.99	€29.99	€49.99	
Monthly access fee – 12-month agreement	Not applicable			
Installation	Free fibre installation included			
Availability	Available in fibre areas only			
Fixed broadband Internet				
Download speed	100Mbps	300Mbps	1000Mbps	
Upload speed	15Mbps	20Mbps	20Mbps	
Download limit/Upload limit	Unlimited			
Fixed telephony				
On-net FTF	Unlimited			
Off-net FTF	€0.05 per minute			
On-net FTM	Unlimited			
Off-net FTM	€0.23 per minute			
Other				
Paper billing	Paper billing @ €2 per invoice / Free online billing			



New fixed broadband line-up for businesses launched by Vodafone effective as at August 2019

- New dual-play line-up being offered by Vodafone Malta to its business clientele; Plans come with a minimum download speed of 100Mbps and a fixed telephony connection with unlimited on-net calls.
- The plans listed below are only available in areas where fibre is available.

Valafora fived broadbard fibre place	August 2019			
Vodafone fixed broadband fibre plans	Business Fibre 35	Business Fibre 75	Business Fibre 300	Business Fibre 1000
Monthly access fee – 24-month agreement	€35.00	€41.00	€59.00	€177.00
Monthly access fee – month-on-month	Not applicable			
Installation	Free			
Availability	Only where fibre infrastructure is available			
	Fixed	broadband Internet		
Download speed	35Mbps	75Mbps	300Mbps	1000Mbps
Upload speed	5Mbps	15Mbps	20Mbps	50Mbps
Download limit/Upload limit	Unlimited			
	Fixed telephony			
On-net FTF	Unlimited			
Off-net FTF	€0.05 per minute			
On-net FTM	Unlimited			
Off-net FTM	€0.23 per minute			
Other				
Paper Billing	Paper billing @ €2 per invoice / Free online billing			



Wireless fixed broadband plans updated by Vodafone effective as at August 2019

- Vodafone's wireless dual-play plan includes a fixed broadband and a fixed telephony connection.
- The fixed broadband portion of this bundle has been upgraded to a download speed of 35Mbps from 30Mbps.
- > The data cap has been increased from 350GB to 400GB.

Vodafone dual-play	July 2019	August 2019 -		
	Home Internet & Telephone / Office Internet & Telephone	Plug & Play		
Monthly access fee – Vodafone pay-monthly	€30.00	€30.00		
Monthly access fee – Vodafone top-up	€35.00	€35.00		
Monthly access fee – Non-Vodafone customers	€45.00	€45.00		
Fixed broadband				
Data cap	350GB	400GB		
Download speed	Up to 30Mbps	Up to 35Mbps		
Upload speed	Up to 15Mbps	Up to 15Mbps		
Device – 2 year agreement	No rental fee	No rental fee		
Device – 1 year agreement	€5 per month	€5 per month		
IP	Dynamic IP @ 1 free / Static IP @ €2 per month (each)	Dynamic IP @ 1 free / Static IP @ €2 per month (each)		
Fixed telephony				
On-net (FTF) / Off-net (FTF) calls	Unlimited			
On-net (FTM)	Unlimited			
Off-net (FTM)	€0.23 / minute			
Other				
Billing	Paper billing @ €2 per invoice / Free online billing			



Comparison – dual-play residential bundles effective as at August 2019

Fixed broadband plans	GO Internet Turbo	Melita Internet Fibre Power 100Mbps	Vodafone 100Mbps	
Monthly Access fee (24-month agreement)	€25.00	€25.00	€24.99	
Monthly Access fee (month-on-month agreement)	€30.00	€35.00	Not applicable	
Installation	Free installation charge on 24-month contract/€75.00 installation fee applies for a month-on-month contract	€15.00 installation fee applies for a 24-month contract/€75.00 installation fee applies for a month-on-month contract	Free fibre installation included	
Availability	Available in fibre areas only	Available nationwide	Available in fibre areas only	
	Fixed b	proadband internet		
Download speed	100Mbps	100Mbps	100Mbps	
Upload speed	15Mbps	6Mbps	15Mbps	
Download limit/Upload limit	Unlimited	Unlimited	Unlimited	
Fixed telephony				
On-net FTF	€0.05 per minute	Unlimited	Unlimited	
Off-net FTF	€0.05 per minute	Unlimited	€0.05 per minute	
On-net FTM	€0.22 per minute	€0.23 per minute	Unlimited	
Off-net FTM	€0.22 per minute	€0.23 per minute	€0.23 per minute	
Other				
Billing	Paper billing @ €2 per invoice / Free online billing			



Comparison – dual-play business bundles effective as at August 2019

Fixed broadband dual-play business plans	GO Business Infinity Pack	Melita Internet Fibre Power 100Mbps	Vodafone Business Fibre 35Mbps	
Monthly Access fee (24-month agreement)	€35.00	€55.00	€35.00	
Monthly Access fee (month-on-month agreement)	Not applicable	€65.00	Not applicable	
Installation	Free fibre installation included	€25.00 installation fee applies for a 24-month contract/€75.00 installation fee applies for a month- on-month contract	Free fibre installation included	
Availability	Nationwide availability, A discount of €10.00 is applied if the download speed attained is below 45Mbps	Available nationwide	Available in fibre areas only	
	Fix	ed broadband internet		
Download speed	75Mbps	500Mbps	35Mbps	
Upload speed	15Mbps	20Mbps	5Mbps	
Download limit/Upload limit	Unlimited	Unlimited	Unlimited	
Fixed telephony				
On-net FTF	Unlimited	Unlimited	Unlimited	
Off-net FTF	Unlimited	Unlimited	€0.05 per minute	
On-net FTM	€0.19 per minute	€0.23 per minute	Unlimited	
Off-net FTM	€0.19 per minute	€0.23 per minute	€0.23 per minute	
		Other		
Paper Billing	Paper billing @ €2 per invoice / Free online billing			



Comparison – wireless fixed broadband plans effective as at August 2019

Wireless fixed broadband solutions	Vodafone Plug & Play	GO Plug'n'GO		
Туре	Bundle	Stand-alone		
Monthly access fee – 24-month contract	€30.00 - €45.00	€25.00		
Monthly access fee – month on month contract	Not applicable	€30.00		
Monthly access fee – 12-month contract	€35.00 - €50.00	Not applicable		
Activation fee	Not applicable	One-time activation fee of €75.00 when opting for a month-on-month contract		
	Fixed broadband			
Data cap	400GB	400GB		
Download speed	Up to 35Mbps	Up to 35Mbps		
Upload speed	Up to 15Mbps	Up to 15Mbps		
Fixed telephony				
On-net (FTF) / Off-net (FTF) calls	Unlimited	Not applicable		
On-net (FTM)	Unlimited	Not applicable		
Off-net (FTM)	€0.23 / minute	Not applicable		
Other				
Billing	Paper billing @ €2 per invoice / Free online billing			



Appendix

- Vodafone's fixed broadband plans: https://www.vodafone.com.mt/home-internet
- Vodafone's fixed business plans: <u>https://www.vodafone.com.mt/business-internet</u>
- GO's fixed broadband plans: <u>https://www.go.com.mt/internet/internet-at-home</u>
- Melita's fixed broadband plans: https://www.melita.com/internet_category/fibre-powered-internet/



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